



# Suade Labs and Spire Strategy Announce Partnership

## For immediate release

#### March 9th 2020

London based RegTech Innovator, Suade Labs has partnered with global strategy & technology advisory firm, Spire Strategy, in recognition of a shared mission to harness the power of digitisation in the world of financial regulation.

Suade specialises in tackling the ever-growing set of regulatory reporting requirements placed on financial institutions since the 2008 global financial crisis. Suade's solution brings transparency, flexibility and automation to the regulatory reporting process, providing its clients with a data-driven approach that ensures continued compliance in today's rapidly changing regulatory landscape. Suade also offers its clients further in-depth analysis and reporting tools designed to be applied to large amounts of financial data. Hence, many financial institutions are turning to Suade to address the challenges of the post-crisis regulatory environment.

Spire Strategy specialises in guiding its clients through the adoption of new technologies and in ensuring such adoption gives its clients a clear competitive edge. Spire's singular approach to digital transformation rests on installing a clear ownership of the transformation process within the organisation, ensuring that change is permanent. Its strategy-first methodology has enabled leadership teams to connect strategic goals with technology and software requirements, leading to increased operational efficiencies and long-term competitive advantages.

Suade and Spire have partnered in recognition of their shared knowledge and understanding of how technological innovation can transform its clients' processes and operations. The firms envisage that Suade's revolutionary RegTech platform combined with Spire's industry-leading strategic expertise will help firms drive forward in the fourth industrial revolution.

Diana Paredes: 'We are thrilled to partner with Spire Strategy and look forward to working together to continue to revolutionise the regulatory reporting space. We are particularly excited to harness their in-depth experience in allowing their clients to achieve their strategic goals through digital transformation.'

Matthew Hoffer: 'We are delighted to partner with Suade to provide financial services firms with the tools they require to navigate the unprecedented complexity of the regulatory and data environment. This partnership with Suade enables us to fulfil our strategy of providing existing and new clients with the turnkey strategy-to-technology solution they are increasingly demanding.'

### **About Suade Labs**

Suade, founded by two former bankers in 2014, is one of the first start-ups to be classified as a RegTech company. Suade offers Regulation-as-a-Service to automate regulatory compliance for





financial institutions and its mission is to prevent the next financial crisis by bridging the regulatory gap through modern technology. Suade's work has been recognised all over the world, and it has received a number of awards and titles, including being recognised as a Technology Pioneer by the World Economic Forum.

## **About Spire Strategy**

Spire Strategy is a Zurich-based boutique global strategy firm, advising leadership teams across the corporate and capital structures. Its mission is to enable clients to navigate the global system marked by unprecedented systemic complexity. Its principal activities are digital transformation consulting, FinTech advisory and market entry.

#### Contact

Info@suade.org or katharina@spire-strategy.com